

**Interscholastic Sailing Association  
Annual General Meeting  
November 1, 2013  
Newport Yacht Club, Newport, Rhode Island**

President Tim Hogan called the meeting to order at 1:35pm. Those in attendance were: Bill Campbell, Sharon Garber, Rob Hurd, George Linzee, Randall Nunn, Scott Wilson and Sherri Campbell. In attendance by phone were: Malinda Crain and Burke Thomas. Joining the meeting in progress were: Todd Fedyszyn and Mike Segerblom.

**President's Report:** Tim Hogan reported that we have accomplished a lot in the last year with better communication thanks to the ISSA website and the completion of all 7 district websites. He reported direct involvement as acting district director of SAISA during the 120 day transition to new leadership. Currently working on reviewing all district supplemental rules. The next project to complete is a scoring program.

**Treasurer's Report:** Sherri Campbell presented the report on behalf of Treasurer, Chuck Sinks:

As of September 30, 2013, ISSA continues to be in a sound financial position with a projected breakeven year by December 31, 2013.

Total Equity for the organization was \$223,009. Cash and equivalents were \$209,068. The transition of the investment account from the US Olympic Foundation to Windhaven/Charles Schwab is complete.

In addition to the major projects completed during 2012, the production of websites for all of the regional districts with league page enhancements as needed was completed in 2013. Additionally, an upgrade to the team registration system was made over the summer for \$1,500. This upgrade will also be amortized over the remaining 2 years of write off of the system.

	Actual Jan - Sep 13	Projected Jan - Dec 13	Actual Jan - Dec 12
<b>REVENUE:</b>			
<b>Operating Revenue</b>			
Ad Revenue (2 newsletters)	0	0	0
Member Dues	10,725	37,000	37,000
Promotional Item Sales	30	50	765
Publication Sales	100	150	40
<b>Total Operating Revenue</b>	10,855	37,200	37,805
<b>Non Operating Revenue</b>			
<b>Contributions</b>			
Contributions - Other	100	0	8,500
<b>Total Contributions</b>	100	0	8,500

<b>Grants</b>			
Annapolis Performance Sailing		1,500	
Gill North America	3,000	3,000	
LaserPerformance		0	6,000
US Sailing Foundation (for British Team Race)		0	
<b>Total Grants</b>	<u>3,000</u>	<u>4,500</u>	<u>6,000</u>
<b>Investment Income &amp; Gain</b>	<u>3,726</u>	<u>5,000</u>	<u>17,448</u>
<b>Total Non Operating Revenue</b>	<u>6,826</u>	<u>9,500</u>	<u>31,948</u>
<b>TOTAL REVENUE</b>	<u>17,681</u>	<u>46,700</u>	<u>69,753</u>
<b>EXPENSE:</b>			
<b>Operating Expense:</b>			
Accounting	375	375	404
Bank fees		0	
Corporation Filing	25	25	62
District Development - websites over 3 years	4,250	4,250	1,750
Dues & Membership	150	150	125
ISSA Meeting Costs & Conference calls	706	2,000	1,490
Insurance	5,198	5,198	4,936
Merchandise Costs		0	733
Online Directory Production over 3 years	3,417	3,417	2,667
Postage	540	750	436
Publication Costs (annual report & portion of PRs)	1,213	1,213	927
Regatta Costs	2,151	2,150	2,514
Services - One Design Management	15,000	20,000	20,000
Supplies		0	
Website Production - \$9,400 over 3 years	3,133	3,133	3,133
Website Maintenance	2,937	3,837	1,480
<b>Total Operating Expense</b>	<u>39,095</u>	<u>46,498</u>	<u>40,657</u>
<b>Non-Operating Expense</b>			
British Team Race Grant			
Investment Loss - unrealized			
<b>Total Non Operating Expense</b>	<u>0</u>	<u>0</u>	<u>0</u>
<b>TOTAL EXPENSE</b>	<u>39,095</u>	<u>46,498</u>	<u>40,657</u>
<b>NET INCOME</b>	-21,414	202	29,096

The report approved as presented.

**Membership Report:** Sherri Campbell presented the team membership information as of October 29, 2013:

	Active	Paid	Pending
MASSA	83	83	3
MISSA	32	43	23
NESSA	46	0	8
NWISA	21	21	3
PCISA	82	80	7
SAISA	85	0	7
SEISA	9	0	2

**Report of the Nominating Committee:** Rob Hurd, on behalf of the nominating committee which included Frank Ustach and Burke Thomas, presented the slate of nominees as follows:

<u>District</u>	<u>Director</u>	<u>Second</u>
MASSA	Randy Stokes	Randall Nunn
MISSA	Frank Ustach	Sharon Garber
NESSA	Andrew Nugnes	Alexa Schuler
NWISA	Burke Thomas	Scott Wilson
PCISA	Mike Segerblom	Forrest Gay
SAISA	Todd Fedyszyn	Gonzalo Crivello
SEISA	Becca Scoville	Chris Clement

<u>At Large Name</u>	<u>Role</u>	<u>Term Expires</u>
Tim Hogan	President	Nov 2015
Rob Hurd	Vice President; Clerk of Corporation	Nov 2014
Malinda Crain	Secretary	Nov 2014
Andrew Cole	Treasurer; Legal Counsel	Nov 2015
Bill Campbell	Race Operations Chair	Nov 2015
Don Shea	Race Operations Vice Chair	Nov 2014
George Linzee	Safety Officer	Nov 2014

No other nominations were received and it was M/S/A to close nominations. M/S/A the slate as presented.

Tim Hogan thanked those retiring from the ISSA Board for their service: Wayne Cutler, Chuck Sinks and John Wright.

No other business was presented.

The meeting of the members was adjourned at 1:55pm.

**Interscholastic Sailing Association  
Meeting of the Board of Directors  
November 1, 2013**

The meeting of the Board of Directors was convened at 2:15pm.

Those in attendance were:

Bill Campbell, Todd Fedyszyn Sharon Garber, Tim Hogan, Rob Hurd, George Linzee, Randall Nunn, Mike Segerblom, Scott Wilson and Sherri Campbell. In attendance by phone were: Malinda Crain and Burke Thomas.

The following officers were nominated and approved:

President – Tim Hogan

Vice President & Clerk – Rob Hurd

Treasurer – Andrew Cole

Secretary – Malinda Crain

**Future Dates of Championships:**

- **Mallory**
  - 2014, May 10-11: PCISA at San Diego Yacht Club with racing off the Broadway Pier, NOR is ready and the website will be up no later than 1/1/14. Danielle Richards is the regatta chairman and Jeff Johnson is the PRO.
  - 2015, May 9-10: MASSA
- **Baker**
  - 2014, May 24-25: SEISA – at Lakewood Yacht Club in TX, NOR is in process, 24 boats will be used. Steve & JoAnn Willits are the regatta chairs.
  - 2015, May 23-24: MISSA
- **Great Oaks** – coming up on November 16-17 with 25 schools already registered and openings for up to 40.
- **Cressy** – regatta is ready to go November 2-3 at Sail Newport, Newport, RI
  - 2015 (Fall 2014): NWISA- will be held at Bellingham Yacht Club, Bellingham, WA. The dates are yet to be finalized but ICISA dates are confirmed as November 7, 8 & 9 and ISSA must go on either the weekend prior or the weekend after per the routine with LaserPerformance. Follow up with LP is needed to renew our contract with them for another year or two.
- **Other Events** – intersectional events are encouraged such as the PCISA Women's Regatta, the Larry White Regatta, etc. It was suggested that an intersectional regatta in Florida in the winter could be popular. Another idea is for a keelboat regatta.

## **Current Business:**

- **Scoring Program** – a subcommittee including Tim Hogan, Carol Ewing, Randall Nunn, Mike Segerblom, Danielle Richards and Sherri Campbell has been established and they held a recent conference call to determine the needs, the possible vendors and preliminary budget. A summary of that call was as follows:
  - Needs – easy input, ability to make scoring corrections & enter penalties, production of rotations, ability to import school names and team rosters, good output of results for upload to websites and social media, discussion of the requirement for a web-based or downloadable program
  - Possible Vendors – TechScore, which is being used by ICSA; SailScore, an iPhone app; others?
  - Budget – not set at this time

A lengthy discussion of this outline ensued. The conclusion was that further discussion with both, known possible vendors should take place. There was general consensus that up to \$10,000 could be budgeted with an ongoing monthly fee of up to \$200 for maintenance and minor upgrades, would be acceptable.

- **Website & District Websites** – running well, need to continue to push for more content at all levels.
- **Perpetual Trophy Updating** – Randall Nunn has removed all of the plaques that need to be updated. He will supervise getting everything updated as much as possible given space constraints at the Robert Crown Center at USNA. It was concluded that having the long term plan of having the trophies displayed at the National Sailing Hall of Fame facility in Annapolis should be pursued.
- **District By-Laws & Supplemental Rules comparison** – discussion concluded that there should be some consistency across the districts while still allowing for district/league development. Review of the impact of entity status for tax reporting purposes, insurance coverage, etc needs to be done. A subcommittee will be set up that will include Andrew Cole to ensure that we are managing these issues properly. It was determined that it might be helpful to start using the following terms: Tier 1, tier 2, tier 3 with definitions to be determined with further discussion off line. There was further discussion about the inclusion by various districts of 7<sup>th</sup> & 8<sup>th</sup> grade sailors. While ISSA rules do not permit this, district supplemental rules vary as to their inclusion.
- **District Alignment** – no need was seen for this.
- **Safety** – George Linzee had a padded boom and several types of head gear protection available for inspection. It was agreed that we should add links on the ISSA website to the available certifications regarding concussion protocol for team leaders and that coaches should be familiar with their school's policy for head hit protocol. ISSA has also been invited to participate in a US Sailing Safety committee which we will do.
- **District Reports**
  - SEISA – Malinda Crain reported that their membership numbers are holding steady and that they are looking forward to hosting the Baker next spring.
  - NWISA – Burke Thomas reported that they held their district annual meeting recently where officers were elected and their schedule for the

year was set. They have 21 teams currently with interest from some others, mainly in the Portland and Bellingham areas. They will hold a coach's clinic again this year

- MISSA – Sharon Garber reported that they are in the process of redoing their bylaws and supplemental rules. They are also working on putting together a race management clinic. The annual meeting will be held on November 16<sup>th</sup>.
- MASSA – Randall Nunn reported that their league system continues to be strong and with 83 teams already paid, they hope to get to 100 this year.
- NESSA – per Rob Hurd, a new treasurer has been put in place and he will work to set up a PayPal system to help streamline things. There was an attempted appeal from their Cressy Qualifier that was dealt with.
- SAISA – Todd Fedyszyn reported that there has been a good transition to the new leadership in the district. There is a lot of enthusiasm and 86 teams already active with more likely. The schedule for the year has been set with the district fleet champs in late March and the team race qualifier in late April.
- PCISA – Mike Segerblom reported that all major district regatta will likely “sell out” this year with the maximum subscription of 60 teams. 64 sets of new sails have been ordered. With regattas now being maxed out, the district is looking at ways to expand the minor events to allow for greater participation. A recent minor regatta had some disciplinary issues that are being managed.

**New Business** - request from Scott Wilson to repoll the Board to determine the best night of the week for the board conference calls.

Meeting was adjourned at 5:40pm.

Respectfully submitted,  
Sherri Campbell  
ISSA Office