

ISSA Board of Directors Conference Call
Thursday, March 2, 2017
Meeting Minutes

President Tim Hogan called the meeting to order at 8:00 pm EST. A roll call was taken. Those in attendance: Chris Crane, Todd Fedyszyn, Lynn Frikker, Sharon Garber, Ryan Hamm, Tim Hogan, Rob Hurd, Randall Nunn, Casey Schnoor, Mike Segerblom, Randy Stokes, Roy Williams, Dan Zwerg, Joann Willits and Jerelyn Biehl

Those not in attendance: Ted Anderson, Andrew Cole, Carol Ewing, Aaron Feves, Jonathan Harley, Burke Thomas and Scott Wilson.

Minutes of the February 2 Call were approved as distributed.

- 1. President's Report:** Tim Hogan commented that he is excited about the data collection that Ted Anderson is compiling. LLC – Tim has spoken with many ISSA officers and will be covered later as will insurance. Tim attended the Golden Bear in San Francisco with 60 teams.
- 2. Race Operations:**
 - a. Mallory 2017 – NESSA: May 12-14: The venue (MIT) is fine with Districts looking for hotel blocks. Communication will come later.
 - b. Baker 2017 – MASSA – Norfolk, VA. May 26-28: The umpire team is being filled out. Discussion of financial assistance for the Baker and approaching potential sponsorship partners. Possibly a 3-year commitment. \$3500 is a target. Thanks to Todd for reviewing the NOR.
 - c. Cressy 2018 (Fall 2017) SAISA: Possibly St Pete Sailing Center, Oct 28-29; Discussion of having a coaching platform to have the coaches on the water.
 - d. Keelboat Regatta: November 18-19.
 - e. NIT 2017 (MASSA, NESSA, MIISA) - Indian Harbor YC –2 wild card spots are available. Contact Rob Hurd. NOR up on ISSA website by April 1.
- 3. Old Business:**
 - a. PCISA – LLC; Tim has an outline that will be distributed to show the comparisons. Financial reporting needs to roll up from the Districts. The ISSA office will work on a template for all Districts when ready. Tim asked for Board approval to proceed with the PCISA LLC to begin with. M/S/P.
 - b. ByLaw Discussion – standard bylaws with different dates for meetings/schedules to their needs. Procedural Rules will allow for various changes by district.
 - c. Insurance update; currently we hold \$1m/ occurrence for a total of \$2m. Each LLC will be named as an additional insured Tim is suggesting an additional umbrella policy @ \$3,000 for \$3m coverage. M/S/P
 - d. Online Registration update: direct integration with TechScore was extremely expensive. PCISA is using MachForm and working well with Stripe as the money processor. It does not work with TechScore.
 - e. Regatta Conditions Rob Hurd – No update yet. NOR & SI templates as well.
 - f. BSDRA interest must be submitted by May 1 to ISSA office
 - g. Data collection: Ted Anderson/Mike Segerblom. Mike discussed pulling data from websites, TechScore, etc. to help better educate the Board and improve ISSA.

4. New Business:

Meeting adjourned at 8:55pm

Next conference call: April 6, 2017 with agenda items due to the office no later than March 27, 2017.

ISSA MEETING SCHEDULE
2016-2017

~~Thursday, September 8, 2016: Conference Call at 8pm ET/5 pm PT~~
~~Thursday, October 6, 2016: Conference Call at 8pm ET/5 pm PT~~
~~Friday October 28, 2016: Annual Meeting/Board Meeting at 10 am ET at Cressy~~
~~Thursday December 1, 2016: Conference Call at 8 pm ET/ 5 pm PT~~
~~Thursday January 5, 2017: Conference Call at 8 pm ET/ 5 pm PT~~
~~Thursday February 2, 2017: Conference Call at 8 pm ET/ 5 pm PT~~
~~Thursday March 2, 2017: Conference Call at 8 pm ET/ 5 pm PT~~
Thursday April 6, 2017: Conference Call at 8 pm ET/ 5 pm PT
Thursday May 4, 2017: Conference Call at 8 pm ET/ 5 pm PT
Thursday June 8, 2017: Conference Call at 8 pm ET/ 5 pm PT

** Agenda items are due to the ISSA office (send to sherri@odmsail.com) 10-days prior to the meeting. Meeting agenda to be e-mailed to the Board by the close of business (5 pm PT) on the Friday prior to the meeting.