

**ISSA Board of Directors Conference Call**  
**Thursday, February 7, 2019**  
**Meeting Minutes**

President Tim Hogan called the meeting to order at 8:00 pm EST. A roll call was taken. Those in attendance: Chris Crane, Aaron Feves, Lynn Frikker, Ryan Hamm, Tim Hogan, Rob Hurd, Sharon Garber, Jonathan Harley, Jane Millman, Randall Nunn, Casey Schnoor, Mike Segerblom, Burke Thomas, Roy Williams, Scott Wilson and Jerelyn Biehl.

Those not in attendance: Ted Anderson, Bill Campbell, Todd Fedyszyn, Chip Johns, Nino Johnson, Bruce Stuart, Joann Willets, Dan Zwerg.

1. Minutes of the January 10, 2019 conference call were approved as distributed and corrected.
2. **President's Report:** Tim reported that the sub-committees have been busy: LLC process and Sponsorship guidelines.
3. **Race Operations:**
  - a. Mallory: May 11-12, 2019 – NWISA – Sail Sand Point, Seattle, WA. Scott Wilson. NOR ready to publish. All on track.
  - b. Baker 2019: May 25-26 - NESSA – Sail Maine, Portland, ME. –NOR in draft ready to distribute.
  - c. Cressy 2020 (Nov 2-3, 2019) PCISA –Santa Barbara, CA. Calif. Is ramping up to get ready for fall.
  - d. NIT in Cleveland at The Foundry.
  - e. Phoebe King: May 11-12, Annapolis, MD. Both AYC and Severn SA.
  - f. Girls Invitational Regatta – San Diego:

\*\* each District requested to send a calendar of girl's regattas to the ISSA office.

4. **Old Business:**
  - a. Dues Increase: discussion of considering in April/May and communication strategy.
  - b. LLC Process: Discussion of details. All Districts (not SEISA) indicate they are ready. Mike needs a contact for each District. Mike will be contacting everyone.
  - c. Sponsorship guidelines: Casey discussed the documents previously distributed. Tim made a motion to hire Liz Smith on an hourly basis for sponsorship solicitation, with a cap at \$1500 over the next 3-4 months (donor will cover \$1500). Compensation is 15% of what she brings in. Motion carried.
  - d. TechScore: Scott Wilson – RFP distributed to Board. Please send any comments; intended to publish in 1 month.

**5. New Business:**

Meeting adjourned at 8:58 pm

**Next meeting: March 7, 2019**

**ISSA MEETING SCHEDULE**  
**2018-2019**

~~Thursday, September 6, 2018: Conference Call at 8pm ET/5 pm PT~~  
~~Thursday October 4, 2018: Conference Call at 8 pm ET/ 5 pm PT~~  
~~Friday October 26, 2018: Annual Meeting/Board Meeting Cressy 1pm~~  
~~Thursday December 6, 2018: Conference Call at 8 pm ET/ 5 pm PT~~  
~~Thursday January 10, 2019: Conference Call at 8 pm ET/ 5 pm PT~~  
~~Thursday February 7, 2019: Conference Call at 8 pm ET/ 5 pm PT~~  
Thursday March 7, 2019: Conference Call at 8 pm ET/ 5 pm PT  
Thursday April 4, 2019: Conference Call at 8 pm ET/ 5 pm PT  
Thursday May 2, 2019: Conference Call at 8 pm ET/ 5 pm PT  
Thursday June 6, 2019: Conference Call at 8 pm ET/ 5 pm PT

\*\* Agenda items are due to the ISSA office (send to [sherri@odmsail.com](mailto:sherri@odmsail.com)) 10-days prior to the meeting. Meeting agenda to be e-mailed to the Board by the close of business (5 pm PT) on the Friday prior to the meeting.