

ISSA Board of Directors Conference Call
Thursday, December 6, 2018
Meeting Minutes

President Tim Hogan called the meeting to order at 8:02 pm EST. A roll call was taken. Those in attendance: Ted Anderson, Bill Campbell, Todd Fedyszyn, Aaron Feves, Lynn Frikker, Ryan Hamm, Tim Hogan, Rob Hurd, Nino Johnson, Jane Millman, Randall Nunn, Casey Schnoor, Mike Segerblom, Bruce Stuart, Roy Williams, Scott Wilson, Dan Zwerg, Sherri Campbell and Jereilyn Biehl.

Those not in attendance: Chris Crane, Sharon Garber, Jonathan Harley, Chip Johns, Burke Thomas, Joann Willets.

1. Minutes of the October 4, 2018 conference call were approved as distributed.
2. Minutes of the October 26, 2018 Annual Meeting minutes were approved as distributed.
3. **President's Report:** Tim reported that he visited Macatawa Bay and also attended the Great Oaks which was a well-run event. Tim will update on the meeting held today on the LLC and a sponsorship presentation.
4. **Race Operations:**
 - a. Great Oaks: November 17-18, 2018 – Southern YC, New Orleans, LA. The event was well run.
 - b. Keelboat Regatta: December 8-9, 2018 – St Pete YC, FL. –Todd reported that there is more interest from the teams than before and district qualifiers worked well. All districts are represented with 3 at large berths as well.
 - c. Mallory: May 11-12, 2019 – NWISA – Sail Sand Point, Seattle, WA. Scott Wilson reported they are working away. 40 identical FJs will be provided – new White Cap boats being delivered.
 - d. Baker 2019: May 25-26 - NESSA – Sail Maine, Portland, ME. – Rob Hurd commented that plans are moving ahead. Update next month.
 - e. NIT 2019 – to be held at The Foundry in Cleveland
 - f. Cressy 2020 (Nov 2-3, 2019) PCISA –Santa Barbara, CA no update
 - g. ACCs 2019 – November 10-11:
 - h. Phebe Corcoran King 2019 – May 11-12: Jane Millman discussed the event with Annapolis YC & Severn Sailing Association hosting in 18 420s & 18 FJs.
 - i. Rose Bowl 2019 Jan 5-6: teams from outside California have registered with deadline Dec 14.
5. **Old Business:**
 - a. LLC Process: Sherri, Casey, Tim, Mike & Bruce met today. Representatives from each District need to work with them for the process. Tim will contact each District Director. Bruce & Mike will create a step-by-step process for each District to follow. July 1, 2019 is the target date for all Districts.
 - b. Sponsorship guidelines: Casey and Bill are working on two documents. One will be a procedural & operational document with guidelines for regatta and a second presentation piece to tell the ISSA story for use with potential sponsors. Casey has received a proposal from a professional firm to review and finalize this presentation document. **A Motion to approve a not to exceed \$3,000 budget for the rework of sponsorship presentation package. M/S/Approved.**
 - c. Rules Subcommittee: Scott Wilson – more information to come
 - d. TechScore: Scott Wilson had a meeting with college reps, ISSA reps & others to discuss a plan to move forward. An RFP is being prepared.
 - e. Website redesign proposal: Scott Wilson confirmed to the approval for \$4,000 from the AGM to upgrade the backend Expression Engine platform. An additional \$8,000 is for

additional upgrades based on the fully detailed scope of work from Jared. This remaining portion of that proposal will be revisited on the next call in January 2019.

6. New Business: none

Meeting adjourned at 8:52 pm

Next meeting: January 10, 2019

ISSA MEETING SCHEDULE
2018-2019

Thursday, September 6, 2018:	Conference Call at 8pm ET/5 pm PT
Thursday October 4, 2018:	Conference Call at 8 pm ET/ 5 pm PT
Friday October 26, 2018:	Annual Meeting/Board Meeting—Cressy—1pm
Thursday December 6, 2018:	Conference Call at 8 pm ET/ 5 pm PT
Thursday January 10, 2019:	Conference Call at 8 pm ET/ 5 pm PT
Thursday February 7, 2019:	Conference Call at 8 pm ET/ 5 pm PT
Thursday March 7, 2019:	Conference Call at 8 pm ET/ 5 pm PT
Thursday April 4, 2019:	Conference Call at 8 pm ET/ 5 pm PT
Thursday May 2, 2019:	Conference Call at 8 pm ET/ 5 pm PT
Thursday June 6, 2019:	Conference Call at 8 pm ET/ 5 pm PT

** Agenda items are due to the ISSA office (send to sherri@odmsail.com) 10-days prior to the meeting. Meeting agenda to be e-mailed to the Board by the close of business (5 pm PT) on the Friday prior to the meeting.