



ISSA Board of Directors Conference Call Thursday, October 1, 2020 Meeting Minutes

President Tim Hogan called the meeting to order at 8:01 pm EST. A roll call was taken. Those in attendance: Ted Anderson, Bill Campbell, Chris Crane, Rob Hurd, Jonathan Harley, Todd Fedyszyn, Lynn Frikker, Sharon Garber, Tim Hogan, Ryan Hamm, Jane Millman, Mike Segerblom, Bruce Stuart, Roy Williams, Dan Zwerg, Nino Johnson, Casey Schnoor, Scott Wilson and Jerelyn Biehl.

Those not in attendance: Jeff Brock, Aaron Feves, Sarah Hanavan and Randall Nunn.

1. Minutes of the September 3, 2020 Board meeting were approved as distributed.
2. **President's Report:** Tim discussed the current lack of fall sailing due to the pandemic.
3. **Treasurer's Report:** Casey Schnoor reported: ISSA's current financial condition at 9/30/2020 remains strong:
 - Our current cash position remains sound with an aggregate \$200,000+ in cash and investments
 - In mid-September and upon the advice of our financial advisor, other investment research, and in view of current market volatility, we elected to pursue a more "principal preservation" approach to our investments and moved \$100,000 from equities to secure low risk cash investments
 - We will continue to monitor the markets to attempt to identify an opportunity to re-enter the investment market with some portion of this cash
 - We have prepared a proforma Cash Flow projection through our 6/30/2021 fiscal year end, assuming NO revenues are collected through the balance of the FY, we will run a (\$40,000) +/- deficit for the FY

Tax returns should be filed by Nov 15. Casey will distribute financials for 6/20/2019 ye and the new first quarter.

4. Race Operations: venues to host in 2021

- a. Mallory: May 8-9, 2021 - MISSA – The Foundry, Cleveland, OH.
- b. Phoebe King: May 8-9, 2021– Annapolis YC & SSA
- c. Baker: May 22-23, 2021 - SAISA – Ransom Everglades, FL
- d. NIT: May 22-23, 2021 - NESSA venue Sharon HS, Sharon MA
- e. Cressy: 2021 (Oct 31-Nov 1, 2020) NESSA – Jacksonville, FL **Postponed until 2021**
- f. Great Oaks: Nov 21-22, 2020 – New Orleans, LA **-CANCELLED**
- g. Keelboat Championship: Dec 12-13, 2020 – St Petersburg, FL – **CANCELLED**
- h. ACCs – set for early November but tentative. Christchurch, VA TBC – **CANCELLED**

Website race calendar ready for new events: <https://hssailing.org/schedule-results/current/2020/2021>

Rob Hurd discussed the possibility of no National Championships, but holding Districts only and discussed a drop dead date. Table until Feb meeting.

CRESSY: ICSA is looking to hold their singlehanded the first weekend in May. ISSA might look to scheduling the week before or after, coordinate with NESSA, possibly Newport.

5. Old Business:

- a. District LLC/Incorporation Process: Information needed from: MASSA gathering NJ paperwork. NWISA working on paperwork. MISSA awaiting from State of IL.
- b. Winter seminars: Tim encourages Coaches roundtable at the District level. Sharon recommended to use this time for RC training. Charleston has been meeting.

- c. TechScore – discussion of status and if we should encourage teams to register via TechScore.

6. New Business:

Annual Meeting: Friday, October 30, via Zoom. 1500 ET/1200 PT

Bylaw Change: Bylaws currently don't provide for other than in person. Casey has a proposed Bylaw change to distribute.

7. District Reports

MASSA: MASSA activity has been very quiet this season, with *all* high school sports *not* permitted in MD and VA, football not permitted in NY and all high school sports *postponed* in NJ until today (Oct 1, 2020) NJ has been allowing high school sports teams to practice the last two weeks and competitions between schools will begin today with the first football games tomorrow night and Saturday.

Sailing has been taking place in MD, NY and VA with programs that are offering *non*-ISSA governed regattas. With high school sports now being allowed in NJ, NJISA regattas will begin taking place this Saturday at Toms River Yacht Club and continue until November. We have had a few MASSA school start to register with ISSA and now have Pending status, I expect the majority of *NJISA* teams should be registered and Active by the end of next week. I am hoping that after this weekend's high school football games NJ there are no subsequent COVID outbreaks that shut down all sports and we can finish out the season sailing as NJISA.

NESSA: NESSA has a roundtable scheduled.

PCISA: PCISA is going to schedule a roundtable for the fall.

NWISA: some programs are holding practice, but no events planned. Roundtables are planned.

Meeting adjourned at 8:47 pm

Next meeting: Annual Meeting: Oct 30, 2020 via zoom: 1500 ET/1200 PT

ISSA Meeting Schedule

2020-2021

Zoom Conference Call at 8 pm ET/ 5 pm PT

2020-2021 ISSA Board meetings - Draft schedule

(Usually the first Thursday of the month)

- *Fri Oct 30, 2020 - Annual Meeting via Zoom*
- Thurs Dec 3, 2020
- Thurs Jan 7, 2021
- Thurs Feb 4, 2021
- Thurs Mar 3, 2021
- Thurs Apr 1, 2021
- Thurs May 6, 2021
- Thurs June 10, 2021 (extra week to allow ODM to close out the membership and set the national allotments for 2021-2022)

** Agenda items are due to the ISSA office (send to jerelyn@odmsail.com) 10-days prior to the meeting. Meeting agenda to be e-mailed to the Board by the close of business (5 pm PT) on the Friday prior to the meeting.