



ISSA Board of Directors Conference Call Thursday, September 9, 2021 Meeting Minutes

President Tim Hogan called the meeting to order at 8:00 pm EST. A roll call was taken. Those in attendance: Ted Anderson, Bill Campbell, Chris Crane, Todd Fedyszyn, Aaron Feves, Lynn Frikker, Sharon Garber, Bri Grenier, Tim Hogan, Rob Hurd, Jane Millman, Nino Johnson, Casey Schnoor, Mike Segerblom, Bruce Stuart, Dan Zwerg and Jerelyn Biehl.

Those not in attendance: Jeff Brock, Ryan Hamm, Sarah Hanavan, Jonathan Harley, Randall Nunn, Scott Wilson and Roy Williams

1. Minutes of the June 10, 2021 Board meeting were approved as distributed.
2. **President's Report:** Tim reported things were running smoothly until we realized we cannot get reasonably costing boats for the Cressy.
3. **Financials:** Casey Schnoor, Treasurer
FYE 6/2021:

Revenues from Membership Fees at FYE 20/2021:	\$37,400
a. down 33% or (\$18,400) from 2020 total of \$55,800	
Total Revenues:	\$39,980
b. down from 2020 total of \$57,000	
Operating Loss:	\$(13,076)
a. Reflecting a 9% reduction in YOY expenses	
YTD Gain on Investments:	\$29,750
FYE Net Income from Operations and Investments:	\$16,673
Total Cash and Investment position at FYE:	\$216,357
a. Sept 2020: rolled about 50% of total investments into cash to preserve capital for operational needs	
b. Feb\March 2021: transferred \$20,000 in cash from Schwab to operating checking account to cover Op expenses;	

4. **Race Operations: venues to host in 2022 –**
 - a. **MALLORY: Dates:** 2022: June 4-5, PCISA in CFJs at Mission Bay YC.
 - b. **BAKER:** 2022: May 21-22: Lakewood YC, TX
 - c. **CRESSY:** Tentatively scheduled Oct 30-31, 2021, decision not to go to the NW. Challenge of finding affordable boats for the Championship. Possibly Nov 11 over Veterans Day at USNA. Also looking at mid-December in Florida. More investigation in the coming week.
 - d. Phoebe King: dates for 2022: June 4-5, Annapolis.
 - e. NIT: 2022 - Sharon HS, May 21-22
 - f. Great Oaks: Nov 20-21, 2021 – New Orleans, LA
 - g. Keelboat Championship: Dec 10-12, 2021 – St Petersburg, FL
 - h. ACCs – Nov 13-14, 2021 Old Dominion Univ., Virginia.
 - i. PCISA Girls Regatta – Oct 16-17, Mission Bay YC.
5. **Old Business:**
 - a. District Incorporation Process: June 30 reports due. Look for information from Mike in the coming week.
 - b. TechScore – sync with HS sailing registration is being worked on.
 - c. Standardization of Race Documents
 - i. Sub-committee: Rob Hurd, Bri Grenier, Todd Fedyszyn, Scott Wilson to meet on Sept 23.
6. **New Business:**
 - a. Discussion of Rule 69/Misconduct – tabled.

- b. Discussion of Annual Meeting – suggested via Zoom. Executive meeting could be held at Cressy once scheduled.
 - c. Tentative to have a meeting Sept 23 on the Cressy.
7. District reports
- a. PCISA: positive movement in the District with teams registering. First event in 2 weeks.
 - b. NESSA: teams are registering & updating rosters. Scheduling usual qualifiers and encouraged by teams registering
 - c. MISSA: 88 teams have registered & paid to date. Missing some regattas/venues with coaching/labor shortages.
 - d. SAISA: Cressy qualifier NOR posted and first regattas coming up. Schools registering with good numbers. No boat rotations for the first part of the year and going on case-by-case to keep numbers in control.
 - e. MASSA: 48 teams registered. Cressy qualifier in a 1.5 week and ACCs at ODU. Schools having tryouts in Annapolis so more registrations.
 - f. NWISA: Lots of teams registering. Fall schedule is different and they hope to add more JV events. Nino will be stepping back this year.
 - g. SEISA: teams are registering at a good pace and the schedule is filling up. Hurricane Ida has cause havoc in LA and events have had to be moved. 2022 Baker on track, to be hosted by Lakewood, TX.

Meeting adjourned at 8:58 pm

ISSA Meeting Schedule
2021-2022

Zoom Conference Call at 8 pm ET/ 5 pm PT

2021-2022 ISSA Board meetings - Draft schedule
(Usually the first Thursday of the month)

- ~~Thurs Sept 9, 2021~~
- Thurs Oct 7, 2021
- Fri Oct 29, 2021 - AGM at Cressy
- Thurs Dec 2, 2021
- Thurs Jan 6, 2022
- Thurs Feb 3, 2022
- Thurs March 3, 2022
- Thurs April 7, 2022
- Thurs May 5, 2022
- Thurs June 9, 2022

**** Agenda items are due to the ISSA office (send to jerelyn@odmsail.com) 10-days prior to the meeting. Meeting agenda to be e-mailed to the Board by the close of business (5 pm PT) on the Friday prior to the meeting**
