



ISSA Board of Directors Conference Call Thursday, May 6, 2021 Meeting Minutes

President Tim Hogan called the meeting to order at 8:01 pm EST. A roll call was taken. Those in attendance: Ted Anderson, Jeff Brock, Bill Campbell, Chris Crane, Todd Fedyszyn, Lynn Frikker, Sharon Garber, Bri Grenier, Ryan Hamm, Tim Hogan, Rob Hurd, Nino Johnson, Jane Millman, Randall Nunn, Casey Schnoor, Mike Segerblom, Bruce Stuart and Jerelyn Biehl.

Those not in attendance: Aaron Feves, Sarah Hanavan, Jonathan Harley, Roy Williams, Dan Zwerg & Scott Wilson

1. Minutes of the April 1 and 15, 2021 Board meeting were approved as distributed.
2. **President's Report:** Tim reported he was happy that things seem to be opening up and sailors are back on the water, with 2 Championships to be held this spring.
3. **District Reports**
 - a. **MASSA** – Baker qualifiers had 8 teams with a silver event. Severn & Christ Church will represent. The District girl's championship and Mallory qualifier will be held in the coming weeks. There is no rotation in the boats.
 - b. **NESSA** – The Baker qualifier only has 3 entries. Mallory qualifier to be held May 22-23 with 9 teams. Coed state championship will be held. Teams cannot travel until May 28.
 - c. **SAISA** – all 3 qualifiers being held in May with more teams showing up. COVID protocols in place in SAISA.
 - d. **MASSA** – HS sailing is back with the Baker qualifier this weekend with 10 teams. Participation fairly good with various championships
 - e. **SEISA** – Baker and Mallory qualifiers held with a smaller number of teams. A team race clinic was held after the Baker due to a quick rotation round.
 - f. **PCISA** – April 16 allowed more teams to attend. Baker qualifiers with 9 teams and 57 races. League championships (gold & silver at each) with plenty of teams. Mallory qualifier this coming weekend. No rotations. 35 schools have registered to date.
 - g. **NWISA** – Baker qualifier held 2 weeks ago with 8 teams. Mallory qualifier this weekend.

Treasurer's Report: Casey Schnoor reported that the Profit and Loss Forecasted through fiscal year end 6/30 projects Revenues improving to \$28K; This is down from \$57K in previous FY (although forecast does not include some possible additional membership income, subject to year-end membership activity). Total Forecasted Expenses are anticipated to be \$51K, resulting in a forecasted FYE OPERATING LOSS of <\$23K>. However, gains on investments are up an additional \$3K from 3/31, to \$26K, resulting in a forecasted FYE NET OPERATING INCOME, INCLUDING INVESTMENT INCOME OF \$3K. Total cash and investments are currently \$221k investment, of which approximately 48% is remains in cash. We have opened discussions with our financial advisor to consider some incremental re-investment of some of our cash position over time.

4. **Race Operations: venues to host in 2021 –**

Discussion of what is "critical mass" to determine a championship. 4 of 7 districts would apply.

- a. **MALLORY:** June 5-6, 2021 - MISSA – The Foundry, Cleveland, OH. All set for the event. M/S/P to hold the 2021 Mallory.
- b. Phoebe King: June 6, 2021– Annapolis YC & SSA **confirmed**. Allocations for the event discussed.
- c. **BAKER:** May 22-23, 2021 - SAISA – Ransom Everglades, FL (420s). Discussion of COVID protocols and visitor restrictions on campus, 9 total sailors per team + 2 support on campus. Extra slots: discussion was if a team pulls out, district will backfill, up to a week prior from their own District; if it can't be filled, sail with a smaller field.

- d. NIT: May 22-23, 2021 - NESSA venue Sharon HS, Sharon MA Canceled for 2021, [postponed until 2022](#)
- e. **CRESSY**: canceled for the spring 2021. Tentatively scheduled Oct 30-31, 2021 for the fall in NWISA at Corinthian YC in Seattle.
- f. Great Oaks: Nov 20-21, 2021 – New Orleans, LA - TBC
- g. Keelboat Championship: Dec 10-12, 2021 – St Petersburg, FL
- h. ACCs – Nov 13-14, 2021 in Virginia.

Website race calendar ready for new events: <https://hssailing.org/schedule-results/current/2020/2021>

5. Old Business:

- a. District Incorporation Process: Mike reported most are on track for 6/30 YE. Financial reports necessary over the summer for tax return compliance.
- b. District Committee documents: Should be all set now. Districts need to update Supplemental Rules.
- c. TechScore – no report

6. New Business:

- a. TIDE – The Inclusivity, Diversity and Equity Task Force (ICSA) – no report

Meeting adjourned at 8:45 pm

Next meeting: June 10, 2021 via zoom

ISSA Meeting Schedule 2020-2021

Zoom Conference Call at 8 pm ET/ 5 pm PT

2020-2021 ISSA Board meetings - Draft schedule

(Usually, the first Thursday of the month)

- ~~Fri Oct 30, 2020 Annual Meeting via Zoom~~
- ~~Thurs Dec 3, 2020~~
- ~~Thurs Jan 7, 2021~~
- ~~Thurs Feb 4, 2021~~
- ~~Thurs Mar 4, 2021~~
- ~~Thurs Apr 1, 2021~~
- ~~Thurs May 6, 2021~~
- Thurs June 10, 2021 (extra week to allow ODM to close out the membership and set the national allotments for 2021-2022)

** Agenda items are due to the ISSA office (send to jerelyn@odmsail.com) 10-days prior to the meeting. Meeting agenda to be e-mailed to the Board by the close of business (5 pm PT) on the Friday prior to the meeting.